

## Offering Details

| Engagement Phase | Scope of Work                                                                                                                                                               | Process Overview                                                                                                                                                                                                                                                     | Duration                                                                                                                         |
|------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|
| LCP ASSESSMENT   | Leadership Circle Profile™ (LCP) Assessment<br><br><a href="#">More on the Assessment</a>  | Administration of the Leadership Circle Profile™ (LCP) assessment completed by the coachee and a group of reviewers invited by the coachee (8-35 participants).                                                                                                      | Each reviewer completes the assessment in 20-40 minutes. The coachee completes the self-assessment survey in approx. 25 minutes. |
| SESSION #1       | 360° Debrief                                                                                                                                                                | Presentation of the assessment report and analysis of results.<br><br>The report is strictly confidential and is delivered exclusively to the coachee by the coach. The coachee may choose to share it at their own discretion, but is under no obligation to do so. | 1 coaching session:<br>90 minutes                                                                                                |
| SESSION #2       | One Big Thing Goal                                                                                                                                                          | Defining the One Big Thing Goal based on the Leadership Circle Profile™ results.                                                                                                                                                                                     | 1 coaching session:<br>90 minutes                                                                                                |
| SESSION #3       | Leadership Development Plan™                                                                                                                                                | Defining the action framework. The plan encompasses concrete development steps and strategies for implementing new behaviors. Regular coaching engagement may be initiated upon completion.                                                                          | 1 coaching session:<br>90 minutes                                                                                                |

## Pricing

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|------------------------------------------------------------------------------------------------------|----------|
| LCP Assessment   Individual Leadership Assessment .....                                              | 900 \$   |
| Session #1   360° Debrief - Assessment Report Presentation & Results Analysis .....                  | 1 100 \$ |
| Session #2   Defining the One Big Thing Goal - Your Single Most Critical Development Objective ..... | 700 \$   |
| Session #3   Defining the Action Plan & Leadership Development Plan™ .....                           | 700 \$   |
| Additional Coaching Session .....                                                                    | 700 \$   |